

AGENDA

Sunday, March 9

5:00pm – 7:00pm Registration Desk open Regency East Foyer
Conference printing sponsored by
The Ward Group

Monday, March 10

9:00am – 7:00pm Registration Desk open Regency East Foyer
9:00am – 10:00am Continental Breakfast and Networking Medina
10:00am - Noon Pre-Conference Workshop:
Insurance Fundamentals Rio Grande East
 • Howard Goldstein,
 The Glen Ellyn Consulting Group
Noon – 1:30pm Lunch (on your own)
1:30pm – 4:30pm Pre-Conference Workshop:
Insurance Fundamentals (continued) Rio Grande East
 • Howard Goldstein,
 The Glen Ellyn Consulting Group
1:30pm – 4:30pm Pre-Conference Workshop:
Product Development Rio Grande Center
 • Dick Randall,
 Jewelers Mutual Insurance Company
5:30pm - 7:00pm Reception sponsored by **InsurQuote** Garden Terrace
5:30pm - 7:00pm Exhibits Garden Terrace

Tuesday, March 11

Claim / Product Summit begins

7:30am – 7:00pm Registration Desk open Regency East Foyer
7:30am – 8:30am Breakfast sponsored by **ServiceMaster Clean** Garden Terrace
8:30am - 8:45am Unlocking the Power of Claims Data —
Do Something Today!
Welcome and introductory remarks Regency East
 • Ken Bokor
 MetLife Auto & Home
8:45am - 9:15am The Personal Auto and Homeowners Insurance
Markets — Trends, Drivers and Projections Regency East
 • Alan Dobbins
 Conning Research & Consulting

AGENDA

9:15am - 10:00am	New Findings from the IRC on Auto Injury Claims in the United States <ul style="list-style-type: none">• David Corum and Vickie Kilgore <i>Insurance Research Council</i>	Regency East
10:00am - 10:30am	Networking Break	Regency East Foyer
10:30am - 11:45am	Personal Auto Bodily Injury Claims Data – What's Available? <ul style="list-style-type: none">• Ken Bokor <i>MetLife Auto & Home</i> Valuing Casualty Claims <ul style="list-style-type: none">• Mike Rivers <i>ISO Claim Services</i> Medical Cost Trends and Results <ul style="list-style-type: none">• Thomas McCarthy <i>Mitchell International, Inc.</i>	Regency East
11:45am – 12:45pm	Lunch sponsored by The Griffith Foundation	Garden Terrace
12:45pm - 2:00pm	Auto Physical Damage — Getting at the "good stuff" <ul style="list-style-type: none">• Lyle Owens <i>Farmers Insurance</i>• Susanna Gotsch <i>CCC Information Services, Inc.</i>• Jamison Day <i>Mitchell International, Inc.</i>	Regency East
2:00pm - 2:30pm	Networking Break	Regency East Foyer
2:30pm - 5:00pm	Homeowners Claim Data – Unlocking the Power of Information <ul style="list-style-type: none">• Lyle Owens <i>Farmers Insurance</i> Session 1: Building Data (2:30pm - 4:00pm) <ul style="list-style-type: none">• Brian Carroll, Lewis Nuttall, Ryan Smith <i>Xactware</i> Session 2: Peril Mapping (4:00pm - 5:00pm) <ul style="list-style-type: none">• Shajy Mathai <i>Guy Carpenter</i>	Regency East
5:00pm - 5:10pm	Day One Wrap Up & Day Two Preview <ul style="list-style-type: none">• Lyle Owens <i>Farmers Insurance</i>	Regency East
5:30pm - 7:00pm	Reception sponsored by Allstate	Garden Terrace
5:30pm - 7:00pm	Exhibits	Garden Terrace

AGENDA

Wednesday, March 12

7:30am – 11:00am	Registration Desk open	Regency East Foyer
7:30am – 8:30am	Breakfast sponsored by The Griffith Foundation	Garden Terrace
8:30am - 8:40am	Leveraging Claims Data to Enhance Performance All Across the Insurance Value Creation Chain	Regency East
	<ul style="list-style-type: none">• Mike Murray <i>ISO</i>	
8:40am - 9:25am	Using Predictive Modeling and Other Advanced Analytics to Unlock the Power of Claims Data	Regency East
	<ul style="list-style-type: none">• Marty Ellingsworth <i>ISO Innovative Analytics</i>	Regency East
9:25am - 10:35am	Unlocking the Power of Personal Auto Claims Data — Panel Discussion	Regency East
	<ul style="list-style-type: none">• Mike Murray <i>ISO</i>• Martin Deede <i>MetLife Auto & Home</i>• Marty Ellingsworth <i>ISO Innovative Analytics</i>• Alice Gannon <i>EMB America</i>• Scott Palmer <i>Injury Sciences</i>	
10:35am – 11:00am	Networking Break & Hotel Checkout	Regency East Foyer
11:00am - 12:10pm	Unlocking the Power of Homeowners Claims Data — Panel Discussion	Regency East
	<ul style="list-style-type: none">• Mike Murray <i>ISO</i>• Gary Ford <i>Shelter Insurance Companies</i>• Jonathan Kost <i>MSB</i>• Roosevelt Mosley <i>Pinnacle Actuarial Resources, Inc.</i>• Doug Raucy <i>Institute for Business & Home Safety</i>	
12:10pm - 12:20pm	Wrap Up and Closing Comments	Regency East
	Prize Drawings	
12:20pm - 12:30pm	Only paid or coupon attendees are eligible. Board & staff not eligible. Must be present to win.	

We'll see you in Savannah!